

QUIP e-Newsletter



Sound Business Practices for Quaker Publications

Theme of 2006 Annual Meeting April 27 to 30 at Powell House

Sound business practices for Quaker publishing and bookselling will be the focus of the 2006 QUIP Annual Meeting, April 27 to 30 at Powell House, New York Yearly Meeting's retreat center in Old Chatham, NY (near Albany). Quaker authors, publishers, booksellers and others interested in exploring ways to better promote the ministry of the word are encouraged to attend.

The schedule includes a mix of practical information, deep worship, informal fellowship, some necessary QUIP business sessions and a full measure of fun. Discussion time will be available to grapple with the challenges and stresses facing those presently involved in Friends publishing. (See minute 05-26 on page 2 of this newsletter for a proposed agenda.)

TL Hill, Assistant Professor in the General and Strategic Management Department at Temple University, will lead several sessions drawing on his 13 years experience as co-manager of New Society Publishers. Since receiving his MBA he has been a consultant for the Small Business Development Center, the founding director of the Family Business Alliance, and a teacher of action learning courses. He specializes in entrepreneurship, economic development and social ventures.

Chris Faatz, religious book buyer for Powell's Books in Portland, OR, will join us to talk about his work and present a workshop. Other workshops expand on our theme, providing small group time to explore using financial statements effectively, self publishing, calculating publishing costs and sound business practices for periodicals.

On Saturday afternoon attenders can choose from several excursions, near and far, or walk on the beautiful Powell House grounds, in woods that serve as a bird sanctuary.

Saturday evening, Cathy Whitmire, author of *Plain Living: A Quaker Path to Simplicity*, will share her experience as the author of that book and a book on peace she is just completing. *Plain Living*, selected as one of Amazon.com's best of 2001, "is a collection of the sayings of Friends (ranging from Margaret Fell and Isaac Penington to Jan Hoffman and Patricia Loring) which speak to every aspect of living a spiritually centered and simple life." (QuakerBooks.org website)

QUIP, an international trade association of Quaker book and periodical publishers, authors, booksellers and web-development professionals, welcomes all Friends to attend meetings and explore becoming a member. Annual Meeting registration materials will be available early in 2006 at www.quaker.org/quip or by contacting Bruce Hawkins at bhawkins@science.smith.edu or Liz Yeats at quip@2quakers.net or 512-719-4283.

Calling All Remaining 2005 Dues 2006 Subscriptions Due February 15

We encourage Friends who have not paid their 2005 dues to send them immediately to Betsy Muench, QUIP Treasurer, at 24 Dewey Road, Lexington, MA 02420 USA. If you have questions about subscriptions contact Betsy at 781-862-2839 or betsymuench@juno.com.

Many QUIP members pay dues at the time of the annual meeting. This practice has led to some continuing confusion. At mid-year meeting we minuted a new practice. Beginning in 2006 dues should be paid by the 15th of February. We hope that Friends will experiment with this new practice to see if it helps end the confusion.

Mid-Year Meeting Minutes

September 24, 2005

Friends Southwestern Burial Ground
Upper Darby, PA

Present: Bruce Hawkins (promotions clerk), Betsy Muench (treasurer), Liz Yeats (QUIP Administrator), Barbara Hirshkowitz, Sally Rickerman, Lucy Duncan (recording clerk, acting clerk)
Regrets: Barbara Mays and Elizabeth Cave

05-26 Proposed Program Agenda for Annual Meeting from April 27-30 at Powell House
We approved the following proposed program for the annual meeting:

Thursday, April 27th

4:00 Gather for Tea, perhaps invite local Quaker intentional community to join us
5:30 Dinner
7:00 Opening Worship
Panel Presentation and Open Forum – *Balancing Ministry with the Bottom Line* – four presenters will tell brief (5 minute) stories of grappling with this issue and then we will invite participants to join in the discussion.
Liz Yeats and Lucy Duncan agreed to put this together.
9:00 Epilogue

Friday, April 28th

7:30 Breakfast
8:30 Worship
9:00 *Speaker-Using Your Income Statement as a Tool to Focus Program*
10:30 Break
10:45 Meeting for worship with attention to business
12:30 Lunch and break
3:00 Workshops
1) Financial Statements as Information Tools: How to design them for Publications and Bookstores presented by Betsy Muench.
2) Advantages and Disadvantages of Self Publishing with possible presenters including a self-publisher, Lucy Duncan (bookstores), and an established publisher.
3) Something pertaining to publishing costs such as how to calculate publication costs, best practices etc. presented by Barbara Hirshkowitz and another publisher.
4) Sound Business Practices for Periodicals presented by someone involved in periodicals.
5:30 Dinner
7:00 Opening Worship
Speaker – *Focusing Your Mission and Your Work*
9:00 Epilogue

Saturday, April 29th

7:30 Breakfast
8:30 Worship
9:00 Business
10:45 Break
11:00 Chris Faatz from Powell's Bookstore – *Reaching Religion Book Buyers from Independent Bookstores*
12:30 Lunch
1:30 Field Trips or exploring the grounds
We agreed to offer two options for excursions:
1) The Shaker Village Museum and Old Chatham Country Store
2) Olana, the Hudson River School painter Frederick Church's home designed in Moorish style by him with lovely views and grounds.
Less formal excursions would be exploring the bird sanctuary on the Powell House grounds or visiting the Alpaca Farm next door.
We will ask registrants to indicate their preference on the registration form so that we can anticipate transportation needs.
5:30 Dinner
7:00 Author presentation to which we invite local community folk. [Cathy Whitmire has confirmed.]
9:00 Epilogue

Sunday, April 30th

7:30 Breakfast
8:30 Worship
9:00 Business
10:30 Break
11:00 Worship
12:30 Lunch and departures

Lucy agreed to contact the speaker and further discern the focus of those two presentations. Barbara Hirshkowitz agreed to coordinate logistics and communicate with Powell House about a deposit.

05-27 Newsletter

Bruce will send out an e-mail announcement of the annual meeting with presenters that are confirmed and with a link to a .pdf on the website of a typeset version of the newsletter. The content of this e-newsletter will include minutes (with unconfirmed names omitted), an announcement of confirmed presenters with some fanfare, registration materials and a promotional ad for Whispers of Faith. A printed version of the newsletter with the registration materials and more details about the program will be mailed in February.

05-28 Treasurer's Report

Bruce will send out an '05 dues reminder right away via post. A request to pay '05 dues will also be included in the newsletter. We agreed that henceforth dues will be due on February 15th each year and that early in January the promotions clerk will

send out a mailing asking that the dues be paid by February 15th.

We received a £250 contribution for Whispers of Faith from Britain Yearly Meeting's publications committee. Lucy agreed to write a note thanking them.

05-29 Administrator's Report

Liz has worked a total of 61 hours since the annual meeting. Most of it has been spent on the newsletter, but a significant portion has also been spent on researching grants and writing them. Liz mentioned that it would be good to spend some of her time on promotion. We need to circulate the existing QUIP brochure more widely. We agreed to post it as a PDF on the website so that individuals can print it and circulate it. We asked that Liz continue her work on the newsletter and we will hope that our receipts are enough to pay her what we have budgeted.

05-30 Reviews on the Web

Only one person has volunteered to write reviews so far. Liz has been working on a grant but needs help from the working group making a budget and clarifying the process for this project. Funds would be needed for digitizing all reviews, clearing copyright on existing reviews, designing this part of our website, finding reviewers and soliciting reviews. Lucy will contact Peter Daniels and ask that he work with the working group, Liz and the clerks to move this project forward, at least so that Liz can finish writing the grant proposal, before the annual meeting. Sally Rickerman volunteered to serve on the working group and we approved her participation.

In the meantime, Bruce will put up links to Barclay and FGC as sources for reviews.

05-31 Marketing List Management

Liz has received only one response from a person interested in participating in the marketing list initiative. Because of this the meeting decided to wait to move this forward until we have considered it further at the annual meeting. We agreed to leave the information up on the website as a way to further assess interest in this project.

05-32 Grant Proposals

Liz has researched sources for funding for the book review project and for the marketing initiative. She has found four funds that are likely potential sources for these projects. In the process of her research she came upon the Lindley Murray fund which is focused on diversity. Liz proposes an internship funded through the Tacey Sowle fund which would bring an African, Asian, or Latin American Friend interested in learning publishing processes, bookstore operations, or some other

skill from a member of QUIP around the time of the annual meeting for 3-4 months. We asked Liz to write up this idea for presentation at the annual meeting.

05-33 Website Changes

The re-designed website is up and running. Some changes were suggested and Bruce will implement them. He asks that Friends send him additional comments.

05-34 Glenthorne Deposit

We asked the treasurer to send Glenthorne a deposit of £500, approximately £20 per person. Lucy agreed to ask Elizabeth to find out likely fees to present at the '05 annual meeting.

05-35 2006 Mid-Year Meeting proposed date and location

We proposed meeting on September 16th, 2006 and asked Sally Rickerman to find a meeting to house us in the Philadelphia area. She will seek out hospitality if needed. [Date changed to October 28.]

05-36 Minute of Appreciation for Lucy & Graham

Thanks to Lucy, Graham and Simon for a fine job providing hospitality for this meeting in their home. Special thanks to Lucy for stepping in as the sole clerk for this meeting while providing soup to nuts.



QUIP OFFICERS:

Barbara Mays

Co-Clerk

101 Quaker Hill Dr
Richmond, IN 47374 USA
Phone: 765-962-7573
bmays917@cs.com

Elizabeth Cave

Co-Clerk

84 Avalon Road
London W13 0BW UK
Phone: +44 (0)20 8997 0753
elizcave@bigfoot.com

Lucy Duncan

Recording Clerk

Friends SW Burial Ground
236 Powell Lane
Upper Darby, PA 19082 USA
Phone: 610-734-2010
ledgleg@earthlink.net

Elizabeth Muench

Treasurer

24 Dewey Road
Lexington, MA 02420 USA
Phone: 781-862-2839
betzymuench@juno.com

Bruce Hawkins

Promotions Clerk

61 Henshaw Avenue
Northampton, MA 01060 USA
Phone: 413-584-2788
bhawkins@science.smith.edu

Liz Yeats

Administrator

904 East Meadowmere Lane
Austin, TX 78758-5808 USA
Phone: 512-719-4283
quip@2quakers.net

NEW FROM QUIP!

Whispers of Faith Young Friends share their experiences of Quakerism

edited by W. Geoffrey Black, P. Zion Klos, Claire Reddy, Milam Smith, and Rachel Stacy

This book is a collection of inspiring, deeply felt writing about young Friends' faith life. Sections include worship, testimonies, communities, spiritual journeys, and walking on water. "We shared the common experience of trying to make sense of our religion, of seeking to answer the question, 'What does Quakerism mean to me, in my heart?' The young Friends whose writing makes up this book also share that experience. You will find many different voices in these pages:

voices of certainty and voices of doubt, voices of fear and voices of hope, serious voices and voices of silliness. You will find liberal and evangelical voices, programmed and unprogrammed voices. Above all, you will find voices of faith. If there is one message we

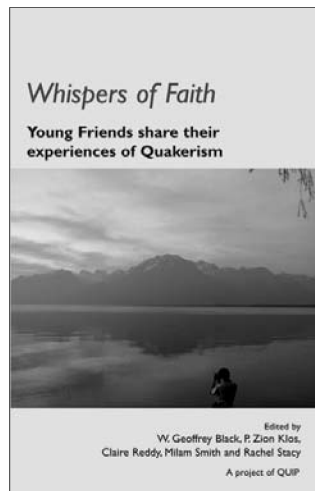
want this book to convey, it is that young Friends' voices may not be loud, but we do have things to say, and we are speaking."

— from the introduction

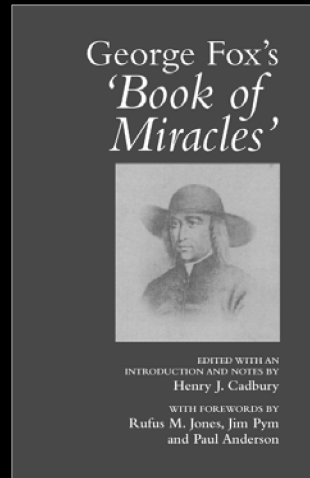
"I would have no hesitation in putting this book into the hands of any newcomer as a fine account of what Quaker living is really like."

— John Punshon

Quaker Press of FGC/Quaker Books of Britain
Yearly Meeting in cooperation with QUIP, 2005,
ISBN: 1-888305-37-1, 164 pp., paperback \$12.00



George Fox's 'Book of Miracles'



edited with an introduction and notes by Henry J. Cadbury with forewords by Rufus M. Jones, Jim Pym and Paul Anderson

Many people have heard of George Fox (1624–1691), founder of the Religious Society of Friends, and some have read his *Journal* but few people know of his 'Book of Miracles.' Fox was a healer as well as a minister and author, manifesting God's wondrous power in over 150 recorded instances of cures. These

miracles were critical in spreading the word about Quakerism in the initial years.

Although Fox left money for its publication after his death, the manuscript of the 'Book of Miracles' was lost. The first printing in 1948 was the result of years of work by Henry Cadbury, piecing the text together from clues and fragments in Fox's journals and letters. The 1948 and the 1973 editions were limited and quickly went out of print.

Quakers Uniting in Publications, in its first joint venture, makes this historically important and spiritually significant text accessible to the modern audience. This new edition, faithfully based on the work of Cadbury, includes new forewords by Jim Pym and Paul Anderson. Making the 'Book of Miracles' available gives the reader a new and more complete understanding of George Fox's contribution to Quakerism.

Quaker Press of FGC/Quaker Home Service, 2000,
ISBN: 1-888305-16-9 176 pp., paperback \$17.00

To order in the United States:



QuakerBooks of FGC

1216 Arch Street, 2B, Philadelphia, PA 19107
1-800-966-4556
www.quakerbooks.org

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Telephone: 020 7663 1030
www.quaker.org.uk